



Southern Nevada's Commercial Markets: *Building a Big League City*

- 7:30 am** **Registration, Continental Breakfast, Networking**

- 8:00 am** **Opening Comments and Welcome**
Mike Mixer, President - NAIOP Southern Nevada
Dr. Vivek Sah, Director - LIED Institute for Real Estate Studies,
 Lee Business School, University of Nevada, Las Vegas

- 8:15 am** **Big League City Panel**
Kerry Bubolz, President
 Vegas Golden Knights
Lawrence Epstein, Senior Executive Vice President & COO
 Zuffa, LLC - UFC
Terry Jicinsky, Senior Vice President of Operations
 Las Vegas Convention and Visitors Authority
 Moderator: **Dr. Len Jessup**, President, University of Nevada, Las Vegas

- 9:15 am** **Break**

- 9:45 am** **Keynote**
Dr. Glenn Mueller, Ph.D. Professor
 Franklin L. Burns School of Real Estate and Construction Management
 University of Denver

- 10:15 am** **Commercial Market Panel**
 Retail
 Adam Malan, Senior Director
 Logic Commercial Real Estate
 Office
 Randy Broadhead SIOR, Senior Vice President
 CBRE
 Industrial
 Xavier Wasiak SIOR, Senior Vice President
 Jones Lang LaSalle
 Land
 Travis Nelson, Vice President / Commercial Sales Manager
 First American Title
 Disposition/ Acquisition
 Charles Moore, Senior Vice President
 CBRE
 Moderator
 John Restrepo, Principal
 RCG Economics

- 11:30 am** **Event Concludes**

Thursday, January 18, 2018
Orleans Hotel and Casino
7:30 - 11:30 am

Thank you to our Sponsors

Breakfast



Big League City Panel



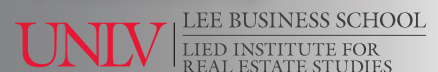
Keynote Speaker



Commercial Market Panel



Presented by:



KEYNOTE SPEAKER

Glenn Mueller, PhD

Professor

Franklin L. Burns School of Real Estate
and Construction Management
University of Denver

Dr. Mueller teaches development, feasibility, investment and real estate capital markets (REIT & CMBS) courses. He chairs the school's Appointment, Promotion & Tenure (APT) committee and is a member of Daniels College APT committee. He has 41 years of real estate industry experience, including 34 years of research. Mueller's research experience includes: real estate market cycle analysis, real estate securities analysis (REITs), public and private market investment strategies, real estate capital markets, portfolio, investment, and diversification analysis.

Big League City Panel**Kerry Bubolz, President, Vegas Golden Knights**

Kerry Bubolz oversees all of business ventures for Las Vegas' first major league professional sports franchise. Previously, he spent 13 years with the National Basketball Association's Cleveland Cavaliers and Quicken Loans Arena organization.

Terry Jicinsky, Senior Vice President of Operations, LVCVA

Terry Jicinsky oversees the day-to-day operations of the Las Vegas Convention Center and Cashman Center and has more than 30 years experience in the travel and tourism industry.

Lawrence Epstein, Senior Executive Vice President and Chief Operating Officer, Zuffa

Lawrence Epstein is responsible for worldwide operations of Zuffa, LLC, which operates UFC®, the world's leading mixed martial arts organization, with over 300 employees across four continents.

Moderator:**Dr. Len Jessup, President, University of Nevada, Las Vegas**

Dr. Len Jessup is an accomplished leader in higher education leading UNLV on its path to become a high-performing, community-engaged Tier One research university, with a top priority being the development of UNLV Medicine.

Commercial Market Panel**Retail**

Adam Malan, Senior Director, Logic Commercial Real Estate
Adam Malan is a founding partner with more than fourteen years of experience specializing in Investment and Owner/User Sales as well as Retail Tenant and Landlord Representation.

Office**Randy E. Broadhead, SIOR, Senior Vice President, CBRE**

Randy Broadhead has more than 34 years of experience in commercial real estate and is one of the region's top office brokers, responsible for some of the biggest deals in the Las Vegas valley, representing owners and tenants.

Industrial**Xavier Wasiak, SIOR, Senior Vice President**

Jones Lang LaSalle

Xavier Wasiak has over 26 years of experience in industrial real estate and specializes in all aspects of industrial services including site selection/acquisition, build to suit development, and tenant representation.

Land**Travis Nelson, Vice President/Commercial Sales
Nevada Title Company**

Travis Nelson has been instrumental in closing some of the largest commercial acquisitions and developments in Nevada. Previously, he worked with the Nevada Development Authority focusing on economic development in Southern Nevada.

Disposition/Acquisition**Charles Moore, CSM, Senior Vice President, CBRE**

Charles Moore has more than 30 years of experience in commercial real estate, specializing in commercial investment property sales. He has handled the sale of more than \$2.3 billion worth of investment properties in Southern Nevada.

Moderator:**John Restrepo, Principal, RCG Economics**

For 36 years, John Restrepo has analyzed regional economies and economic development trends and their impacts on commercial real estate in Nevada, Arizona, California, Texas, and the Southeast U.S.